



Hard, December 2024

Dear Valued Customer,

We are writing to inform you about a change in the Leadership of Chem-Trend's Deurowood business of Additives for Paper Impregnation.

Effective January 1st, 2025 **Daniele Moro** will assume the position of Global Sales Director Paper Impregnation at Chem-Trend. In this position Daniele will lead and coordinate all commercial matters for Chem-Trend's business of Additives for Paper Impregnation, marketed under the Deurowood® and Hiperadd® brands. With his extensive experience and track record from the industry, acquired at Chemisol Italia, where he acted in the same role for the Hiperadd® business before Chem-Trend acquired that business in September 2023, adding it to its Deurowood® branded product line, Daniele brings valuable commercial and technical understanding as a supplier of Additives to the Paper Impregnation industry. His professional approach, demonstrated also at companies such as Clariant, to engage in true collaboration with all stakeholders to the business will provide value to support your targets for efficiency and innovation you, as an esteemed customer, are aiming for to foster growth and success for your business.

Daniele's contact details are as follows:

Email: dmoro@chemtrend.com

Cell: +39 335 8304514

Günther Tappeiner, will retire as of the end of the year 2024, conveying his very honest and deeply felt appreciation for the long standing and trustful collaboration. Thank you so much for the business and chances to cooperate you have provided to Chem-Trend's Deurowood® and Hiperadd® brands during Günther's tenure.

We wish you all the best for the future success of your business. We are completely committed to continue providing our services and products to support your plans for efficiency and innovation.



John Lundin
CEO & President
Chem-Trend



Miguel Psillakis
Executive Vice President, Sales
Chem-Trend